

Partnerships For Safer Communities

- Combating Cargo Theft

NORTH CAROLINA STATE HIGHWAY PATROL

COMMERCIAL VEHICLE ENFORCEMENT SECTION

MASTER TROOPER BRENT DANIELS – TROOP E

The United Front in Combating Cargo Theft

- The Transported Asset Protection Association (TAPA AMERICAS) is a 501(c)(6) nonprofit association formed in 1997 to tackle the multi-billion dollar problem of cargo thefts from supply chains. It is a coalition of manufacturers, shippers, carriers, insurers, service providers, law enforcement, and government agencies.
- Our members represent every type of business facing cargo crime within the transportation supply chain.
 - Source: <https://www.tapaonline.org>

The United Front in Combating Cargo Theft

Each person in this room today represents TAPA and what TAPA stands for. Each person in this room brings great value to our collective effort. For success to be attained, we must work together.

Together, we are standing up to fight Cargo Theft and we will continue in this fight with great perseverance and resilience.

To each and every person here today, **Thank You** for your daily contributions and support to make our communities a safer place to live. Together, we are TAPA.

Topics We Will Cover Today

One Goal and Three Expectations

Preventing the Point of Compromise

The Driver - Contact and Interview

Non-CDL Passengers

The Rapid Assessment

Being Professionally Proactive

Discussion and Networking Exercise

One Goal and Three Expectations

- We are here to educate, encourage, and empower all participants to enhance their vital role in the proactive detection of criminal behavior, prior to the point of compromise, to deter a criminal act from being carried out.
- Through education and raising awareness, we will become better equipped to take the proactive approach towards the mitigation of risk, before a cargo theft occurs.
- We will effectively establish and maintain a network of dedicated professionals, that continually collaborate together, with the common goal in mind of greatly reducing criminal activity in the supply chain.
- We will increase our effectiveness in the workplace through:
Trust, Collaboration, Communication, and Vigilance.

Combating Cargo Theft

Preventing the Point of Compromise

Site Security

Carrier Verification and Selection

Vehicle and Driver Verification

Vehicle and Driver Security Measures

In-Transit Monitoring and Escorted Load Shipments

Combating Cargo Theft

Preventing the Point of Compromise

Site Security

Walk the property of your company or carrier and think like a criminal. Where are your points of vulnerability? Are points of entry/exit completely secured and monitored?

Document your findings, develop a plan, and improve your site security.

Implement increased security measures using quality materials, equipment, and trusted vendors. This is essential.

Site Security = Site Integrity

Combating Cargo Theft

Preventing the Point of Compromise

Site Security

The most effective way to prevent any crime from occurring on your personal or business property is to **NEVER ALLOW** a criminal into your inner perimeter. This applies to all criminal activity. Unfortunately, this also applies to the employees that we hire. We must be discerning in the hiring process.

Protect Your Employees

Protect your Brand

Combating Cargo Theft

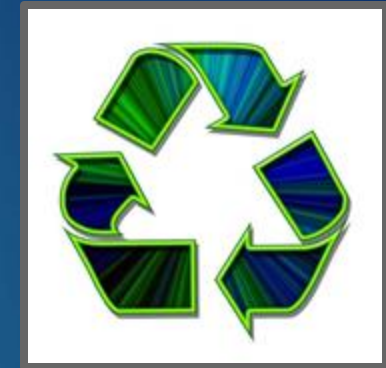
Carrier Verification and Selection



Combating Cargo Theft

Preventing the Point of Compromise

Carrier Verification and Selection



Recycling is a great concept, unless you are talking about MC numbers, contact information, people, and vehicle inventory. Once discovered, this is one of your greatest red flags.

A criminal will almost always present a sense of urgency for their victim to make a decision. You are in control until you give in.

The implementation of carrier verification safeguards will literally save your company from preventable property losses.

Carrier Verification companies are here and stand ready to assist you!

Protect Your Brand



Combating Cargo Theft

Preventing the Point of Compromise

Motor Carriers

Train your drivers to be vigilant as they travel. Vigilance is vital everywhere they go. Most importantly, for traffic safety and second, for cargo security.

Pre-trip and Post-trip inspections not only enhance safety on the road, but drivers also become more detail oriented, as these essential practices become a normal part of their daily routine.

Mandate load integrity safeguards such as locking devices. Incentivize the use of these locking devices through safety bonuses and other perks.

Where and how your CMV's are parked can make the difference between a protected and a compromised load.

Combating Cargo Theft

Preventing the Point of Compromise

Vehicle and Cargo Locking Devices



Equipment Co. Heavy Duty Cargo Door Lock

Equipment Co. Heavy Duty Rolling Door Lock

<https://www.equipmentlock.com>

Combating Cargo Theft

Preventing the Point of Compromise

Vehicle and Cargo Locking Devices



ABLOY PADLOCKS FOR TRAILERS AND CONTAINERS

Hardened Steel Shackle

Stainless Steel Ball Bearing Won't Wear Out

Shackle Cannot Be Pried Open

Cylinder Uses Rotating Discs The Same As The Tumblers On A Safe

Withstands Up To 21,000 lbs of Pull Strength

Ground Brass or Plated Steel Resists Drilling

Removable Cylinder For Quick Changeover

Key is Removable Only If Locked For Added High Security



The Enforcer Transport Security, Inc.

<https://www.transportsecurity.com>

Combating Cargo Theft

Preventing the Point of Compromise

Vehicle and Driver Verification

What procedures do you have in place to verify that the correct driver and vehicle are present on your property to take your products to their intended destination?

The Goal: Have driver and vehicle verification procedures in place that are impossible to defeat.

Contact with The Driver

- Non-confrontational and conversational questions may help you assess deception.
- No one response provides an indicator.
- Focus on improving your interviewing and listening skills.
- Does what you are seeing go with what you are hearing?
- Does what you are hearing go with what you are seeing?
- Do you feel rushed or coerced in any way to just make a decision and allow the driver to leave?
- If so, then who is in control of the driver contact or interview?

Non-CDL Passengers

- Presence

Why is the passenger in the truck?

Does the passenger know the driver?

Initial separation and interview of both parties is vital.

***An unauthorized passenger in a CMV is a violation of Federal Regulation without written carrier consent. - 49 CFR Part 392.60**

- Behavior

Is the passenger behaving suspiciously? If so, why?

What purpose does the passenger serve in the truck?

Is there an age discrepancy between the driver and passenger?

Is the passenger present in the truck willingly?

Combating Cargo Theft

Preventing the Point of Compromise

In-Transit Monitoring

In-transit monitoring provides carriers and shippers with peace of mind in knowing where their transported goods are at all times. This also applies to load temperature monitoring, which is vital to monitor when applicable.

Monitoring your Shipments = Protecting your Brand

Combating Cargo Theft

Preventing the Point of Compromise

Escorted Load Shipments

Escorted load shipments provide an extra layer of high-value load protection, by physically keeping extra eyes on the vehicle transporting your products.

Escorted load shipments not only keep physical eyes on your products, those providing escort are also watching the driver, their driving habits, mannerisms, and surroundings.

Escorted Shipments = Protecting your Brand



The Rapid Assessment Driver and Passenger

Elements of The Rapid Assessment:

- Interview – Driver/Passenger knowledge of:
Industry, Vehicle driven, Trip, Company, and Cargo
- Find out: Origin, Destination, Duration, and Purpose
- Documentation – Validity and relevance
- Vehicle(s) – Condition/aftermarket modifications?
- Industry “Norms” or Non-Industry anomalies
- Observed commonalities with In-transit criminal activity
- Statements - What was said and how was it said?
- If a co-driver or passenger is present, how are they helping the carrier operation to make money?

Being Professionally Proactive: Evidence Gathering and Reporting

- The second a contact or investigation is initiated, our case foundation (basis) is being built upon. From this point on, the investigation we build must stand on solid ground. **It's never what we know, it's what we can prove.**
- Well articulated, documented observations and findings, are essential to a comprehensive investigation report.
- Video and audio recordings show transparency, and the evidence found within are difficult to dispute. Non-verbal and verbal cues of those we interview are also on display for Judge and Jury.
- Consultation with subject matter experts provide, support, and enhance evidentiary contributions to our cases.
- Stored electronic transactional data, GPS data, surveillance video footage, ALPR sightings, and eyewitness testimony are essential to a successful criminal case being well prepared and prosecuted.

Discussion Exercise

Networking in Action

Questions

I am a Transportation Manager for an International apparel company. How can I truly verify a carrier prior to a contract being signed and the first load is picked up?

I represent a reputable motor carrier and I believe one of our trailers has been stolen, which contains a GPS tracked high value load. I have made contact with my driver, compared ELD records to GPS data, and have confirmed that the truck and trailer are now separated. How do I alert Law Enforcement in real time? What information do they need?

I serve at the executive level within my business and I want to know more about TAPA standards. Our company desires to complete the certification process. What are the benefits to obtaining TAPA certification? How do I start this process?

In Conclusion

Secured Sites 

Verified Carriers 

Verified Vehicles and Drivers 

Secured Trucks and Secured Loads 

Monitored/Escorted Load Shipments 

The Total Combined Solution to the reduction of Cargo Theft

Thank You for This Opportunity!



- **Trooper Brent Daniels**
- NCSHP CVE Section
- Troop E – Salisbury
- **Cell: 336-831-3768**
- **Email:**
Brent.daniels@ncshp.gov

