Indian State Police arrest gang members suspected of truck driver murders

EMEA cargo crime infographic for Q3 2018

Cargo thefts up 6.3% in a year in the US, says FBI

Parking Place Operators give TAPA’s PSR a quick start

October produces the biggest loss of the year for recorded freight crimes in EMEA of €18.3m

Meet the Board – introducing Ap Boom

Double-digit growth for FSR, TSR and PSR certifications

See the latest TAPA certified companies in Asia Pacific and EMEA

Standards FAQs answers more of your questions on self-certification

Meet our new members in the Americas, Asia Pacific and EMEA
This month’s issue of *Vigilant* provides us with a timely reminder of the level of risk our members face on a daily basis as well as more evidence of why TAPA is the world’s leading Security Expert Network for everyone in the supply chain.

Let’s start with some numbers that emphasise the risks based on our latest Incident Information Service (IIS) cargo crime report for the EMEA region, new data from the FBI in the United States, and a report from our colleagues in TAPA ASIA PACIFIC:

- Cargo losses in 92 days in EMEA in excess of €38.8 million
- Average losses for major cargo crimes in EMEA in Q3/18 of €664,132
- €18,316,065 of products stolen in EMEA in October alone
- A 6.3% rise in recorded cargo thefts in the US in 12 months
- And, most concerning of all, the murders of 33 truck drivers in India over an eight-year period by a single gang of organised criminals

This is the reason why TAPA exists – because cargo crime is a threat to economies, businesses and individuals. And, it is growing. It is also why the global TAPA Family is growing, both in the size of our membership and in the range of benefits we offer to help our members negotiate supply chain risks.

The positive industry response to our new Parking Security Requirements (PSR) in EMEA is the latest evidence that businesses – both buyers and sellers – need the Supply Chain Security Standards we offer. Our only motive is to help TAPA members minimise risks and this gives us not only credibility and respect, it also enables us to leverage the knowledge and experience we hold within our membership.

I hope you will read the PSR article in this issue because the comments of companies like Formula International Truckstop in the United Kingdom and Bridgewater Logistics in South Africa sum up why we need this new Security Standard just as much as our security requirements for Facilities and Trucking.

The newly-published TAPA EMEA IIS Report for Q3 2018 once again highlights the need to protect vehicles. In EMEA alone, in three months, there were 646 crimes of Theft from Vehicle and a 25.3% year-on-year increase in the number of cargo thefts involving trucks parked in unsecured locations. We are seeing a similar trend in the Americas too, based on FBI data, and the same is almost certainly true in Asia Pacific.

I ask you all to do everything you can to support our work because we will all feel the benefits. It may be helping us to source more incident intelligence, encouraging parking sites you use to join our secure parking programme, or offering your expertise to our Standards Team. Every one of us can make a difference.

‘Our only motive is to help TAPA members minimise risks and this gives us not only credibility and respect, it also enables us to leverage the knowledge and experience we hold within our membership.’

Thorsten Neumann
Chairman, TAPA EMEA
GANG MEMBERS SUSPECTED OF MURDERING 33 TRUCK DRIVERS OVER THE LAST EIGHT YEARS ARE ARRESTED BY INDIA’S STATE POLICE

India’s State Police Service has made a major breakthrough by arresting nine members of an inter-state gang allegedly involved in the murders of 33 truck drivers and cargo thefts over the past eight years.

Operational in Madhya Pradesh, Maharashtra, Chhattisgarh and Odisha, the gang members reportedly killed drivers in order to sell their trucks and vehicle parts as well as the stolen goods on the black market.

According to reports, the gang would identify and befriend truck drivers and often use alcohol and sedatives to incapacitate them. One of the gang leaders was finally apprehended at gunpoint in a forest after a three-day search. It is understood his ‘day job’ was as a tailor.

Many companies offer Driver Training for their staff as part of their health, safety and security training but this is not consistently applied, said Tony Lugg, Chairman of TAPA APAC. He added: “This is where TAPA is able to offer added value to its members. The development of the TAPA Trucking Security Requirements (TSR) has provided a robust Standard linking technology with procedures to help prevent such attacks on drivers. In developing markets, drivers and helpers are at high risk due to the lack of infrastructure, such as safe parking locations, the lack of GPS tracking due to cost constraints and poor vehicle maintenance. Driver education is key to their safety and security.”

Police in India have established a special investigation team in various locations to collect evidence connected to the gang’s activities. To date, they have recovered a truck, iron bars, medicines, food items and other materials from the accused.

SOMPO INSURANCE HOSTS TAPA FSR TRAINING IN THAILAND

The second TAPA Facility Security Requirements (FSR) training of 2018 held in Bangkok, Thailand, and sponsored by Sompo Insurance, was attended by 22 participants from member companies including new members ASSA ABLOY Logistic Security Solutions, Pepsi-Cola and Valmet.

Commenting on the course, Peter Stenlund, CEO of ASSA ABLOY Logistic Security Solutions, stated: “The certification and test protocols are crucial, and the guidance of the examples was very important to gaining a deep understanding of the ‘toolbox’ to prevent or minimize security issues.”

Petri Kelo of TAPA’s Thailand Service Centre, who led the training, added: “All training participants highlighted the Thai supply chain community’s failure to report freight crimes, despite all acknowledging that incidents were occurring and agreeing that the lack of intelligence reports impacted the ability to mitigate supply chain security risks.”

The next TAPA FSR training session will be held on 26 & 27 March 2019. Members can contact the TAPA APAC secretariat at secretariat@tapa-apac.org or Petri Kelo at TAPA’s Thailand Service Centre at petri.kelo@century.global for further details.

AUSTRALIAN GOVERNMENT COMMITTEE INCORPORATES TAPA REQUIREMENTS IN HAND COURIER SERVICE

The Australian Government’s Security Construction and Equipment Committee (SCEC) has included TAPA’s Facility Security Requirements (FSR) in its new SCEC Endorsed Safe Hand Courier Service Criteria for the movement of protected and highly confidential documentation.

The criteria relates to courier services for the carriage and delivery of consignments directly to government agency consignees classified as ‘Protected’ or ‘Top Secret.’ Companies endorsed to provide nationwide deliveries must meet the relevant requirements for storage of consignments, which include TAPA FSR security requirements for certain levels of security classification.

The Committee is responsible for the evaluation and approval of security equipment for use by government agencies.
Q3 2018
RECORDED CARGO CRIMES IN EMEA

1. €64,909 Average loss for cargo thefts with a value
2. 745 Number of cargo crimes reported to TAPA’s IIS in EMEA – up 20.9% over the 616 thefts in Q3 2017
3. 35 Number of major losses with a value over €100,000
4. 596 The United Kingdom recorded the highest number of cargo crimes – 80% of the Q3/18 total and 84.5% higher than the same period of 2017
5. €8,536,960 Metal stolen from an Origin Facility in Rotterdam in the Netherlands on 20 July
6. €23,244,638 Total value of recorded crimes with a loss of more than €100,000
7. €20,607,649 Losses in the United Kingdom in Q3 2018 - the highest in EMEA.
8. €38,816,175 Total loss for all crimes reporting a value in Q3 2018
9. July saw the most Q3 crimes - 271 in total
10. 529 Of the freight theft incidents in EMEA took place in Unsecured Parking locations in Q3/18
11. 12 Number of countries in the EMEA region reporting cargo theft incidents in Q3/18 vs. 18 a year ago
12. 14.4% Food & Drink was the IIS product category with most thefts, 107 in total or 14.4% of all crimes
13. 80.2% of crimes provided a loss value
14. 86.7% Of reported incidents involved Theft from Vehicle, 646 crimes in total
15. 25.3% Year-on-year rise in the number of cargo theft incidents targeting trucks in unsecured parking locations
16. 84 The number of incidents with a loss value between €50,000 and €100,000
17. 17 Number of TAPA IIS product categories recording losses
18. €664,132 Average loss for the 35 major cargo crimes in EMEA
19. 94.2% Or 702 of crimes recorded in Q3/18 took place in 3 countries in EMEA
LATEST FBI DATA REPORTS A 6.3% RISE IN CARGO THEFTS YEAR-ON-YEAR, BUT A 19.3% FALL IN ANNUAL TOTAL LOSSES TO $21.7 MILLION

Newly-released cargo theft data from the Federal Bureau of Investigation (FBI) shows a total of 736 reported cargo thefts in the US in 2017, a 6.3% increase year-on-year.

The total loss value for these crimes, however, fell significantly over 2016 to $21,721,702, a reduction of 19.3%. According to the FBI, 26.4% or more than $5.7m of goods stolen were recovered over the 12-month period, based on information shared by 145 law enforcement agencies.

The top five states for recorded incidents were:
- Tennessee – 324 crimes in 2017 versus 298 in the previous year
- Texas – 227 versus 249 a year earlier
- Florida – 68 compared to 26 in 2016
- Delaware – 18 versus 6 the year before
- Ohio – 18 in 2017 compared to no incidents in 2016

Michigan, the state with the third highest incident rate in 2016 – 45 in total - recorded only 13 cargo crimes last year.

The states with the biggest cargo theft losses by value in 2017 were:

1. Texas - $11,815,043
2. Florida - $5,047,275
3. Tennessee - $3,798,984
4. Colorado - $263,629
5. Virginia - $188,552

Most incidents occurred in Parking Lot, Garage locations – 297 or 40.3% of the 2017 total – as well as Highway, Road, Alley, Street, which accounted for a further 115 of cases or 15.6%.

In the majority of crimes, 418 of the 736, the type of offense was Theft from Vehicle.

Product or property categories with losses over $500,000 in the 12-month period were:

1. Trucks - $3,494,104
2. Consumable Goods - $2,598,199
3. Trailers - $2,569,404
4. Clothes - $1,744,256
5. Household Goods - $1,155,532
6. Portable Electronics - $1,158,436
7. Vehicle Parts - $1,335,888
9. Computer Hardware/Software - $889,738
10. Radio, TV, VCR - $655,626
11. Tools - $643,585
12. Office Equipment - $500,801

A CARGO CRIME THAT GRIPPED A NATION 40 YEARS AGO

Long before TAPA was founded in the AMERICAS in 1997, cargo crime was to become one of the nation’s biggest talking points when thieves stole $5,000,000 of cash and $875,000 of jewellery, which had arrived onboard a Lufthansa flight from Germany, from a vault at New York’s John F. Kennedy International Airport.

At the time, the $5m haul represented the largest cash robbery ever committed in the United States. Today, it would be the equivalent of a $22 million loss. The stolen cash and jewellery were never recovered.

The so-called ‘Lufthansa heist’ on 11 December 1978 gained such notoriety that it became the subject of two TV films and was a key plot in the 1990 film, Goodfellas.

It also has the distinction of being one of the longest running investigations in US criminal history, with the most recent arrest reported in 2014, according to Wikipedia.

Next month marks the 40th anniversary of the crime.
The launch of TAPA EMEA’s Parking Security Requirements (PSR) is giving Parking Place Operators (PPO) the opportunity to adopt an industry standard recognised and needed by a growing community of Manufacturers and Logistics Service Providers.

Just six weeks on from the full launch of the PSR Standard, the number of PSR sites in the EMEA region has already risen to 24 and more PPOs are currently engaged with TAPA’s Secure Parking Working Group as part of their preparations to meet the new TAPA Standard.

In another positive development in the past month, the European Commission said it has earmarked €178 million to help co-finance secure parking places with entrepreneurs in the coming years to help reduce the risk of cargo thefts. This will be focused on increasing security parking along Europe’s most frequently used freight transport corridors.

Research shared by the Commission this month as part of its study on ‘Safe & Secure Parking Places for Trucks’ stated that:

- Two-thirds of drivers surveyed said they had to deal with unsafe situations in parking places
- 86% agreed there is a shortage of sufficiently safe parking facilities
- Drivers, transport companies and shippers said there is too little accurate information about the availability of safe parking places
- There are too few possibilities to book secure parking places
- There is a need for a certification system for safe parking places which can be used across the EU

TAPA’s PSR is addressing these concerns by giving PPOs the chance to meet the full security parking requirements of companies moving high value, theft targeted goods. There are three ways parking place owners and operators can participate in TAPA’s secure parking programme:

**Parking Security Partner**

PPOs sign a declaration to become a TAPA PSR Partner to confirm that basic security controls are in place and the location of the site or sites concerned then benefits from visibility to buyers of secure parking via the Association’s online secure parking tool. Membership of the programme is renewed annually.

**Self-Certification**

This is the entry level to PSR and is based on a self-certification audit against PSR Level 3 and the issuing of TAPA certification that is valid for 3 years. Again, the site will be included in TAPA’s online secure parking tool and the Association will conduct sample audits of self-certified sites.

The European Commission’s decision to provide €178 million to help co-finance secure parking places in Europe in the next few years could make a significant contribution towards the creation of a secure parking network across the region by incentivising Parking Place Operators to invest in more sites.
Independent Audit Body (IAB) Certification (Levels 1, 2, and 3)
The full certification programme has three levels with TAPA Parking Security Requirements (PSR) certification by Independent Audit Bodies. These classification levels are:
- **PSR Level 1** = highest security protection with a formal certification
- **PSR Level 2** = mid-level security protection with a formal certification
- **PSR Level 3** = lowest security protection with a formal certification

All of the PPO sites meeting Levels 1, 2 or 3 will be promoted to TAPA EMEA members, who are being encouraged to use the online parking tool to manage risk in their transportation planning process. The TAPA solution gives users quick and easy access to route mapping which allows them to enter a route, see the cargo crimes recorded nearby, and identify the nearest TAPA-approved secure parking locations. They also receive contact information for each site to answer any further enquiries they may have and to help expedite the booking process.

TAPA’s Secure Parking Online Tool (SPOT) is already giving members visibility of parking sites in Austria, Germany, the Netherlands, South Africa and the United Kingdom – and the number of sites and countries will increase even further by the end of the year.

**Vigilant** spoke to two of the Parking Place Operators which have enabled TAPA to achieve two important PSR milestones:

- Formula International Truckstop in Ellesmere Port, Cheshire, in the United Kingdom is the first Parking Place Operator to achieve PSR Level 3 certification
- Bridgewater Logistics is the first PPO in Africa to become PSR Level 3 certified

In the UK, Formula International’s participation in the PSR programme was actively encouraged and supported by the booking platform operator SNAP Account. SNAP has an MoU with TAPA EMEA to support its PSR programme and is an influential and welcome supporter of PSR, especially as it will soon be developing more partnerships in Germany, Denmark, the south of France and Spain.

Nick Long, Site Liaison Manager at SNAP Account, commented: “For us, PSR is a fantastic way of being able to open people’s eyes to how they can improve their site security and facilities. Some of it represents very basic, straightforward solutions that require little to no investment. Not many people had heard of security ratings before in the UK, but as soon as you talk people through it, they realise that is makes complete sense, especially as there is no direct cost attached to PSR Level 3 and the operator can complete free online training provided by TAPA.”

Along with colleague Rob Rose, Nick completed the TAPA PSR training to gain the knowledge required to audit the locations SNAP works with. He says: “The response has been great, and now more so after the first PSR Level 3 certification was achieved by Formula International, which has also been voted UK Truckstop of the Year.” He hopes that all of the parking sites SNAP works with will be TAPA PSR-approved by the end of 2019, adding: “We are working with TAPA to make the process as easy as possible for the site operator. We hope that around 25 more sites will have completed the PSR Partnership before Christmas.”

‘For us, PSR is a fantastic way of being able to open people’s eyes to how they can improve their site security. Not many people had heard of security ratings before in the UK.’
How important is it to SNAP Account and the parking sites it uses that PSR is a security standard that has been developed by the industry, for the industry?

Nick says: "The PSR sets a minimum standard and something that is great for operators to base improvements or new builds on. For us that’s the main aim. If you combine TAPA’s FSR, TSR and PSR, you become more resilient to organised crime. From the way we have seen TAPA grow in the past year, it just shows that the work the Association does is infectious. People want to be a part of something that is making a direct impact on a day-to-day basis. I think it also helps that so many industry people give their time to TAPA to positively impact this. The benefits to the PPO of operating a TAPA-approved site are obvious; firstly, a more secure site with less worries. Secondly, there is for sure some positive financial impact. I think it’s obvious that if fleet managers know there is a choice of a PSR site versus a non-PSR site, they will choose the more secure option every time."

Gerry Graham, General Manager of Formula International at Ellesmere Port, clearly agrees.

The site opened in July 2015 and offers 110 parking spaces, priced from £16.00 plus VAT per 24 hours to £23.00 plus VAT per 24 hours including a meal voucher. Both costs include full use of the site’s facilities, including showers, toilets, laundry and fitness rooms, TV lounge and messroom. The site has 24 hours manned security, 36 CCTV Cameras, ANPR, and electric gates to close down the site if required.

Formula International was drawn to TAPA’s PSR for a variety of reasons; previous experience around vehicle security, the opportunity to attract different customers, its liaison with SNAP, and ongoing commitment to raising the standards of its site.

So, how long did the process take? Gerry comments: ‘Around 6-9 months in total. The process was fine and helped by the support of SNAP. It was mainly a case of getting the site to adopt a different approach, including procedures/documents etc, and convincing the business owners of the rewards the PSR Level 3 Standard would bring to the site. I personally believe this is the way forward and, slowly but surely, I believe hauliers/businesses will all adopt the same approach because the issues around vehicle damage, loss of loads, curtains being slashed etc will have an impact on insurance costs. We must also remember that drivers need secure premises too so they can feel safe. I would like to think we will move towards PSR Level 2 based on customer response to Level 3."

“I hope our site will now be even more attractive to hauliers who want a secured parking site and who will appreciate our site and facilities. I would also hope that we gain additional exposure by having the TAPA Standard."

As every supply chain security professional in EMEA knows, it’s not only in Europe where they need to manage a growing threat to products being transported onboard trucks. One of the greatest and most frequent risks is that facing operators in South Africa, where recent data published by the South African Police Service (SAPS) reported over 1,200 truck hijackings in 12 months.

As part of its commitment to supply chain security, Bridgewater Logistics also sees TAPA’s PSR as another effective tool in its armoury as it seeks to raise the bar for cargo security in South Africa.

Quinton De Villiers, Managing Director, explains the company’s approach to secure parking: “If you consider the risks facing supply chains in South Africa, it’s clear the country has seen a radical increase in lawlessness over the years and this has not left the logistics industry untouched. Cargo theft from various stages of the supply chain is becoming more evident, as opposed to merely truck hijackings."

"Syndicates are becoming far more sophisticated in their modus operandi, and now have people placed inside the supply chain, feeding information on cargo and vehicle movements. Rather than the ‘attack and surprise’ approach, syndicates have intelligence on what cargo is moving where and when, and as such can plan ‘shopping lists’ and target specific commodities and/or vehicles."

"From a transporter’s perspective, there has also been a shift to increased thefts of cargo at stopover points where vehicles and drivers are robbed during rest breaks. Typically, this is as a result of stops in high risk areas or at Truck Stops where operators feel they should be safer and more protected, but in fact they’re not."
Reported incidents are typically theft of cargo by cutting through tarpaulins and curtains while drivers are sleeping or taking comfort breaks, theft of diesel, and, more recently, theft of wheels, which is on the rise. So, secure parking will make a tremendous difference in terms of the security of drivers, vehicles and loads.”

Richard Venter – National Sales Manager at Bridgewater Logistics – says there is currently very little security on major routes, aside from vehicle tracking by individual companies, forcing drivers to ‘push through without stopping’ on long-hauls for fear of thefts or hijackings. Not surprisingly, this produces other types of risks such as driver fatigue, and the loss of cargo, vehicles, and, more importantly, lives, as a result of traffic accidents.

Bridgewater learned about PSR by attending TAPA’s Regional Conference in Johannesburg last year. As a member of the Association, it immediately seized on the opportunity to raise the level of security further at its first parking facility, located in Pomona in the Kempton Park area of Gauteng province.

“Opening the parking facility was born out of the diversification of our service offering as a whole. We have always been a primary player in the transport and logistics industry and, through experience gained, we realised the need for secure facilities to service not only our own operations, but the Industry as a whole as well. We plan to expand on this and establish similar secure parking areas in South Africa and we will ensure that all new facilities are TAPA certified as well. As time goes on, we also intend to increase our certification levels to comply with the more stringent security requirements of our clients,” Richard adds.

The Pomona facility is open to third parties and offers 50 parking spaces as well as additional services including a restaurant, truck wash bay, wheel and tyre fitting centre, and ablutions. A refuelling facility is also going to be installed. Security at the site includes 24-hour guarding as well as off-site monitoring of cameras that are installed across the entire property. The area is also floodlit at night and an Independent Armed Response Company is on standby round-the-clock to respond to any potential incidents.

Embracing all of the benefits of TAPA membership is also uppermost in Bridgewater’s thinking.

Quinton says: “Achieving PSR Level 3 took approximately four months and we are now very proud to promote our services as having the TAPA certification. Our certification level is clearly displayed on signage at our entrance. As with our mainstream Bridgewater Logistics Business, the TAPA Standard holds definite benefits for us and enables us to ensure the security of all operations on site, and to all our customers sites around the country. We adhere to TAPA requirements at all times. Access to additional high value/consequence markets is also a benefit of having the certification.

“TAPA EMEA have been extremely supportive of our efforts from the highest levels, and have assisted us wherever possible with quick responses to questions and valuable advice as we have moved along. Bridgewater Logistics will be going for full certification of all our operations in 2019 because the customer response to our certification has been overwhelming. It adds additional comfort for them to know that we adhere to such stringent requirements for the security of freight, drivers, and vehicles.”

Engagement with other PPOs in EMEA is reinforcing TAPA’s view of the demand for its PSR Standard – and industry support so far clearly indicates parking place owners are welcoming the opportunity to actively embrace a secure parking standard that their customers – and potential customers - not only want to support but have also spent two years helping to design to meet all of their security requirements. More will come.
CARGO CRIME MONITOR

CARGO THEFT BY COUNTRY

October 2018

<table>
<thead>
<tr>
<th>Country</th>
<th>Number of Incidents</th>
<th>Percentage</th>
</tr>
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<tbody>
<tr>
<td>Austria</td>
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<tr>
<td>Belgium</td>
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<tr>
<td>Denmark</td>
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</tr>
<tr>
<td>Spain</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>161</td>
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</tr>
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</table>

Number of incidents in month

€1,141,971
Average loss for the 13 major cargo crimes reported to TAPA’s Incident Information Service (IIS) in October 2018

€18,316,065
Total loss for the 159 or 69.4% of crimes stating a value

-6.9%
Year-on-year change in the number of recorded cargo crimes vs. October 2017
REPORTING PERIOD: October 2018

**Number of new cargo crimes recorded by TAPA’s IIS in EMEA last month:**

- **229**

**BIGGEST SINGLE LOSS:**
Violent hijacking of a truck carrying Metal in South Africa’s Limpopo province on 10 October

- **€10,123,433**

**Number of countries in EMEA reporting incidents:**

- **10**

**13 – Number of major incidents with a loss value over €100k**

**AVERAGE LOSS VALUE LAST MONTH:**

- **€115,195**

**MODUS OPERANDI USED IN LATEST CARGO THEFTS:**

<table>
<thead>
<tr>
<th>Modus Operandi</th>
<th>Count</th>
<th>Percentage</th>
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<tr>
<td>Intrusion</td>
<td>194</td>
<td>84.8%</td>
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<tr>
<td>Unknown</td>
<td>14</td>
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<td>Theft from Moving Vehicle</td>
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<td>3.1%</td>
</tr>
<tr>
<td>Deceptive Pick Up</td>
<td>6</td>
<td>2.6%</td>
</tr>
<tr>
<td>Violent &amp; Threat with Violence</td>
<td>6</td>
<td>2.6%</td>
</tr>
<tr>
<td>Forced Stop</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>Deception Other</td>
<td>1</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

- **58.1%**

Or 133 of the recorded incidents took place in Unsecured Parking locations

**Crimes in EMEA recording a loss value of between €50,000 & €100,000 produced a combined loss total of €921,582**

**Unsecured Parking**

- 133 (58.1%)

**Unknown**

- 40 (17.4%)

**En Route**

- 31 (13.5%)

**Services 3rd Party Facility**

- 7 (3.1%)

**Destination Facility**

- 7 (3.1%)

**Secured Parking**

- 5 (2.2%)

**Origin Facility**

- 5 (2.2%)

**Railway Operation Facility**

- 1 (0.4%)
NO END IN SIGHT FOR RISING LOSS VALUES AS OCTOBER CRIMES PRODUCE THE BIGGEST MONTHLY TOTAL OF THE YEAR OF €18,316,065 AND AVERAGE LOSSES CLIMB 234.1% YEAR-ON-YEAR

One of the big cargo crime trends in the EMEA region in 2018 has been the significant increases in loss values.

The region’s newly-published Incident Information Service (IIS) cargo crime report for Q3 2018 reported a total loss of €38,816,175 for the 92 days of July, August and September for the 80.2% of incidents stating a value. This represented a year-on-year increase of 123.3% or more than €21.4m over Q3 2017.

New IIS data for October continued this theme, producing the biggest overall loss of the year so far of €18,316,065, 296% above the same month of 2017. However, this figure was dominated by a single loss of €10,123,433 of metal in a violent truck hijacking in South Africa’s Limpopo province, according to local media reports. The vehicle in question consisted of two trailers and was returning on the N14 highway from Botswana when it was forced to stop by four men, including one dressed in a traffic officer’s uniform. The driver was threatened with a gun before the hijackers took control of the vehicle.

In October, TAPA’s IIS recorded a total of 229 freight theft incidents – a fall of 6.9% over October 2017 - in 10 countries in the EMEA region, and an average loss for crimes with a value of €115,195, up 234.1% year-on-year.

The number of major crimes with a value of €100,000 or more rose in October 2018 to 13, compared to five a year ago, and accounted for €14,845,633 of the monthly total or an average per incident of €1,141,971.

The major crimes over the past month which TAPA’s IIS is authorised to publish included losses of:

- €338,931
  The first of many incidents, and the most-costly loss, at a UK motorway service area (MSA) in October as thieves cut open the tarpaulin side of a parked and attended truck at Birch MSA between junctions 18 and 19 of the M62 on the 6th of the month. They escaped with a high quantity of clothing and footwear products.

- €268,718
  A shipment of bicycles was stolen in a similar attack on a truck parked in a layby on the A14 in Stowmarket, Suffolk, in the UK on 16 October.

- €234,367
  Clackett Lane MSA between junctions 5-6 of the UK’s M25 motorway was the scene of this incident on 4 October, which saw offenders break the padlock to the rear doors of a truck loaded with cosmetics and hygiene products.

- €224,342
  Another loss of cosmetics and hygiene goods, also on 4 October, after thieves targeted a truck in Surrey, UK. Although reportedly separately, this may be related to the incident which recorded a €234,367 loss on the same day.

- €210,000
  Cosmetics and hygiene products were also the target in a Theft of Vehicle crime in Vlaardingen, South Holland, on 23 October. The truck, trailer and cargo were stolen.

- €205,005
  In Mellor Brook, Lancashire in the UK, on 18 October, thieves broke into a secured parking location and cut the tarpaulin curtains of seven vehicles before stealing one loaded with unspecified cargo.

- €149,210
  Yet another Theft of Trailer crime, this incident resulted in the loss of miscellaneous products from an unsecured parking location in Coventry in the West Midlands region of the UK on 7 October.

- €135,000
  Toys and games were targeted on 26 October after the curtain side of a truck was sliced open at an unsecured parking location on the E45 main road in Padborg, Denmark. Ironically, the incident report to TAPA’s IIS stated that the scene of the crime was a mere 3km from a secure parking site. It added that six suspects – all of Polish origin – were arrested. Some were detained at the crime scene and

- €123,430
  This curtain-cutting incident on 1 October enabled thieves to escape with computers/laptops stolen from a truck parked in a layby in Kilsby, Northampton, in the UK.

Others were detained in Denmark and Germany after being stopped in vans transporting the stolen goods.
€120,000
A case involving Fraud and a Deceptive Pick-up of furniture from an Origin Facility in Obukhovo in the Moscow region of Russia on 29 October. IIS intelligence states the criminals managed to infiltrate a subcontractor network and forged the paperwork to pick up the load. Multiple subcontracting of the freight order created the opportunity for the theft, as did the lack of awareness and insufficient background checks before the goods were released to what turned out to be a fake carrier.

€108,000
Aluminium was stolen from a truck in Rotterdam in the Netherlands on 2 October. No further information was made available to TAPA’s IIS.

€921,582 of the total loss figure for October was attributed to the 15 incidents recorded with a loss value of between €50,000 and €100,000. This produced an average loss for these crimes of €61,438.

Incidents in this loss range last month included:

- €99,537 – Televisions stolen from a truck parked at Tibshelf MSA in Derbyshire, UK, on 3 October
- €67,483 – Computers/laptops taken from a vehicle at Northampton MSA in the UK’s East Midlands region on 14 October
- €64,228 – Furniture lost after thieves cut open the curtain side of a parked and attended vehicle in an unknown location in Mansfield, Nottinghamshire, UK, on 17 October
- €64,161 – Fashion clothing stolen on 8 October from a truck parked in a layby in Pontefract, West Yorkshire, a fast-growing hotspot for freight thefts in the UK,
- €58,432 – A shipment of beer taken by thieves who cut a hole in the curtain side of a truck at Markfield MSA in the UK East Midlands region on 8 October
- €53,374 – Power tools stolen on 2 October from a vehicle parked on an industrial estate near the M62 in Leeds, West Yorkshire, UK
- €51,587 – Another crime in Pontefract, UK, resulted in the loss of a cargo of razor blades from a truck left on an industrial estate on 18 October
- €51,587 – Offenders also cut the tarpaulin side of a vehicle on an industrial estate in Wakefield, West Yorkshire, on 15 October to steal a shipment of fireworks

Of the 10 countries recording thefts from supply chains in the EMEA region in October, the United Kingdom and the Netherlands continued to produce most incident reports, with 161 and 43 respectively, accounting for 89.2% of the month’s total number of incidents.

BIGGEST MONTHLY LOSS OF 2018 TO DATE

Based on losses reported in Vigilant

<table>
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<tr>
<th>Month</th>
<th>Loss</th>
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<tbody>
<tr>
<td>October</td>
<td>€18,316,065</td>
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<tr>
<td>September</td>
<td>€5,900,218</td>
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<tr>
<td>August</td>
<td>€13,881,505</td>
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<td>July</td>
<td>€15,813,480</td>
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<td>June</td>
<td>€7,869,198</td>
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<tr>
<td>May</td>
<td>€8,904,440</td>
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<tr>
<td>April</td>
<td>€6,733,937</td>
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<tr>
<td>March</td>
<td>€6,487,888</td>
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<td>February</td>
<td>€6,561,639</td>
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<tr>
<td>January</td>
<td>€8,620,896</td>
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</tbody>
</table>

CONTINUED ON PAGE 14
Russia recorded the third highest number of reported thefts with seven in total, which included five of the six cases of Fraud in the EMEA region in October. In addition to the €120,000 loss listed earlier, two further cases involved fake carriers:

- A company and driver both disappeared after successfully bidding to transport a shipment of hygiene products, notably children’s nappies, from the Moscow region to Saransk in south east Russia on 16 October. Once again, the IIS incident intelligence report highlighted insufficient background checks for the loss.

- On 24 October, another Deceptive Pick-up enabled thieves to steal a full truck load of metal in the Noginsk region of Moscow. According to the incident report, no security checks were carried out on the company or driver before the collection was organised using an online freight exchange.

TAPA EMEA members have also been warned about vehicles taking short breaks or night rests near the M10 motorway after multiple cargo thefts and attempted thefts were carried out around the village of Edrovo in the Novgorod region in both September and October. An organised criminal gang is believed to be working in the area.

Another case of Fraud in Russia involved the loss of tools/building materials.

Half of the hijackings reported to TAPA’s IIS in October occurred in France. In Mions, Lyon, on 5 October, armed suspects forced a truck carrying cigarettes to stop on a public highway. The empty vehicle was later found abandoned. And, on 19 October, offenders jumped out of a car and forced a driver delivering a cargo of computer products to stop in Colombier-Saugnieu in the Rhône region of eastern France.

Another hijacking of a cash-in-transit vehicle took place in Berlin, Germany, on 19 October after several armed men wearing masks blocked the front and rear of the truck, forcing it to stop.

All seven cases of Theft from Moving Vehicle crimes involved the loss of tobacco products being transported onboard vehicles in slow moving traffic. Five of these incidents were recorded in the UK in London, Essex, Surrey and the West Midlands, and there were also similar incidents in Andalusia in Spain as well as in Lille, France.

Of the 14 TAPA IIS incident categories recording cargo thefts in October, most involved losses of Tobacco, 44 crimes in total or 19.2% of the monthly total. Five other categories suffered 10 or more incidents:

- Cosmetics & Hygiene – 23 or 10.1%
- Food & Drink – 19 or 8.3%
- Furniture/Household Appliances – 16 or 7%
- No Load (Theft of truck and/or trailer) – 13 or 5.7%
- Clothing & Footwear – 10 or 4.4%

In 185 or 80.8% of crimes last month, the type of incident reported to TAPA's Incident Information Service was Theft from Vehicle. Almost without exception, every incident in October involved offenders targeting trucks.

Unsecured Parking remained the most reported type of location, with 133 incidents representing 58.1% of the October total.
As Vigilant extends its reach to the global TAPA Family, we’ll be introducing you to some of the TAPA Board Members in the AMERICAS, ASIA PACIFIC and EMEA regions who are volunteering their time and expertise to drive forward the Association’s goal of minimizing cargo losses … so please meet …

**Ap Boom, TAPA EMEA**

Hi TAPA Family, my name is Ap Boom and I head Amazon`s EMEA Logistics Security & LP team, part of one of the largest Security & LP organisations in EMEA. Together with 24 logistics security experts, I am responsible for keeping our Aviation and Road network safe and secure.

Having been in the field of Security since 1979, I entered the Supply Chain Security arena in 2001, working for a global retailer. My first encounter with TAPA was in 2008 when one of the high value warehouses in a Logistics Service Provider (LSP) organisation was confronted with a customer who demanded TAPA FSR A certification. In response to the customer’s request, I started to get information about FSR and realised it was an ideal industry standard. It was relatively easy to achieve TAPA FSR A certification for the warehouse and that formed the basis of my interest in all TAPA Standards.

In 2011, I joined DHL Express in the role of Regional LPM and later as Director Security Operations. Part of my role was to be the custodian for the company’s TAPA FSR certifications in Europe, at that time a total of 102 FSR certifications! DHL gave me the opportunity to participate in all TAPA EMEA meetings and I learned very quickly about the networking advantages of being part of the collegial TAPA Family. It also increased my appreciation of TAPA’s efforts to deliver global security standards for facilities, trucks and now secure parking.

I switched to my current role in 2017 and it is great to work in Amazon, where we are - in relation to TAPA’s own terminology - a Buyer, an LSP, and an Aviation and Road transport company: in other words, a real end-to-end supply chain organisation. Recognising all the benefits I was gaining from membership, and also in appreciation of the Association’s non-profit status, in 2018 I decided to step up and put myself forward for the new Board of Directors. Being elected was actually a very proud moment because it meant a lot of my professional and respected peers were putting their trust in me to take a seat on the TAPA EMEA Board, and I enthusiastically started my Board responsibilities in March 2018.

The motivation of my employer, a fantastic TAPA ambassador, is that TAPA helps our company to make it absolutely clear to all of our logistics suppliers how beneficial it is to have a mutually agreed industry standard. This is why we use the TAPA Standards with all of our Logistics Service Providers. We also train all of our security managers in the TAPA FSR and TSR Standards, not only in my Logistics team but also in other security functions. And, now, as a logical add-on, all of my logistics security managers are also trained on the new Parking Security Requirements (PSR).

Seeing the great importance of having secure parking available in Europe, I started to drive the certification process in the region with a lot of ambition. Together with the EMEA Board, and now with the assistance of an external resource, we have already put 24 secure parkings onto our Secure Parking Online Tool (SPOT) map and are working on the next 20 prospects which will follow soon. Now that PSR Levels 1 & 2 are available, I can see TAPA once again showing the supply chain world that we are the market leader when it comes to Supply Chain Security Standards.

I am also working with two of our other Board members on certification marketing. It is great to have such a high number of certifications already but we want to see even more growth, so this requires us to bring constant awareness of TAPA’s Standards to the market.

And, that is exactly where the stretch or tension for the whole Board is. Despite the enthusiasm showed by our companies, the daily reality is that our core jobs always come first. All of the TAPA Board are volunteers. This is where I see a great challenge for TAPA: we should develop towards a professional organisation where professionals are able to drive the Association’s objectives but without losing the great spirit of our volunteer leaders, both those before me and others who will follow. Seeing the fantastic super powers of TAPA, I am sure we will make it to the next stage!

‘The motivation of my employer, a fantastic TAPA ambassador, is that TAPA helps our company to make it absolutely clear to all of our logistics suppliers how beneficial it is to have a mutually agreed industry standard.’
STRONG YEAR-ON-YEAR GROWTH IN TAPA SECURITY STANDARDS CERTIFICATIONS FOR FACILITIES, TRUCKING AND SECURE PARKING

The adoption of TAPA’s Security Standards for facilities, trucking and parking all rose in the Europe, Middle East & Africa (EMEA) region by the end of the third quarter of 2018.

There are now 666 TAPA Facility Security Requirements (FSR) certifications in the region, up 10.4% over the corresponding period of 2017, spread across 64 countries. The countries with the highest numbers of companies with FSR locations in the period ended 30 September 2018 were:

- United Kingdom – 90 FSR certifications
- Netherlands – 87
- Germany – 47
- Italy – 43
- Sweden – 27
- United Arab Emirates – 26

The number of companies with Trucking Security Requirements (TSR) has also shown double-digit growth year-on-year. The 141 TSR certifications in EMEA at the end of Q3 2018 represented a 27% increase over the first nine months of last year. There are now companies with TSR certifications in 27 countries across the region.

The top five countries with the most TSR certified operators are:

- Netherlands – 46
- Germany – 12
- Italy – 14
- United Kingdom – 9
- Belgium – 8

This high level of demand for TAPA’s supply chain security standards is also being reflected in the quarter-on-quarter growth in Parking Security Requirements (PSR) partners and certifications. The 24 TAPA-approved parking locations in EMEA by the end of Q3 2018 compared to 19 at the end of Q2, a 26.3% rise.

There are now PSR approved parking sites in Austria, Germany, the Netherlands, South Africa and the United Kingdom.

For full information on all TAPA certifications, visit the TAPA website at www.tapaemea.org

NEW PSR BROCHURE ONLINE NOW

Parking Place Operators and other supply chain security stakeholders that want to know more about TAPA EMEA’s secure parking certification programme can download the new Parking Security Requirements brochure here

BERLIN IS GOING TO BE BIG… SO BOOK YOUR PLACE TODAY!

TAPA EMEA’s opening conference of 2019 in Berlin is set to be the biggest event in the Association’s 21-year history – so register now to make sure you’re one of our delegates.

The event on 27 & 28 March in the city’s Titanic Chaussee Berlin Hotel will address topics including:

- The importance of Public Private Partnerships in data gathering and risk intelligence, and how closer cooperation can lead to greater cargo crime prevention in Europe and across the wider EMEA region
- New cyber security risks and solutions
- Working with law enforcement agencies to minimise cargo losses and bring offenders to justice
- TAPA’s 2020 development strategy

If you are interested in being an exhibitor or sponsoring parts of the event, please contact Claudia Kusche from our Conference Team at conferenceteam@tapaemea.org

All TAPA EMEA members have been sent a link to register for the event.

And, if you need a reminder of how great TAPA EMEA conferences are, watch our Palma Conference video here
In each issue of this newsletter, we publish a list of the TAPA members that have most recently gained TAPA FSR or TSR certifications.

The following companies and locations were audited by one of TAPA’s approved Independent Audit Bodies (IABs) or, in the case of Class ‘C’ or Level 3 certifications, may have been completed by an in-house TAPA-trained person.

### EUROPE, MIDDLE EAST & AFRICA REGION

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<th>Class</th>
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<tr>
<td>DHL Express (Norway) AS</td>
<td>NO</td>
<td>Larvik</td>
<td>C</td>
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<td>DHL Express (Sweden) AS</td>
<td>SE</td>
<td>Hagersten</td>
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<tr>
<td>DHL Express (Sweden) AS</td>
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<td>Arlanda</td>
<td>A</td>
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<td>DHL Freight GmbH</td>
<td>DE</td>
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<td>DHL Supply Chain Russia</td>
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**TSR**

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<td>Arthur Welter Transports Sàrl</td>
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<td>Georgi GmbH &amp; Co. KG - Transporte</td>
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### ASIA PACIFIC REGION

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**TSR**

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<tr>
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<th>City</th>
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<td>Shanghai</td>
<td>Level 3</td>
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</table>
Question 1.
If I get self-certified, no-one checks if my audit is accurate. I could say I meet all the requirements without doing anything. Is this a weakness in the scheme?

Answer: The self-certification option is the certified entry level of TAPA’s Facility, Trucking and Parking Security Requirements. TAPA will validate that correct responses have been submitted and will investigate and remove anyone from the programme who has deliberately falsified the information that has been submitted. This could also have implications for the applicant as their reputation with clients could be severely damaged. The higher levels of TAPA’s Security Standards which are available require a trained auditor to assess and validate the level of compliance in respect of the relevant TAPA Standard.

Question 2.
My company is using more self-certifications to prove we are TAPA compliant to our customers. It’s really working out well for us. Why can't I use self-certification for the higher security levels of TAPA's Security Standards?

Answer: As explained in our FAQ #1, self-certification is the certified entry level. The higher certification levels require an audit to be conducted by one of TAPA’s authorised Independent Audit Bodies. In addition to more scrutiny and validation of the compliance requirements, this also provides assurances to your clients and yourselves that the increased security requirements are in place and will mitigate security risks to facilities, operations, goods and personnel.
Question 3.
My facility is already FSR Level 3 self-certified. My client requires that I have FSR Level 1. It will be costly to upgrade our security and I don't agree it is needed. How can TAPA help me explain this to my client?

Answer: Selecting the appropriate security level is normally a judgement based on knowing the level of risk and putting appropriate measures in place to mitigate unacceptable threats. Self-certification offers a basic level of mitigation to low level risks. Your clients may well deem that their products are vulnerable and only want to have secure operators handle their shipments. They will often pre-select the TAPA level they feel is appropriate and make this a contractual condition. While this may seem unnecessary to some Logistics Service Providers (LSP), it provides the client with a one-size-fits-all approach to their security needs and meets their desire for common security policy. Alternatively, your client may be willing to review the goods moving through their LSP’s network and be willing to only seek higher security levels where risks and values indicate a need to protect certain types of shipments. In a world where costs often dictate the security level and not the risk to goods, this could be a practical way to demonstrate good security practice to your client that is aligned with the costs of providing security. The reality is that TAPA cannot dictate to users of its Security Standards when and when not to use them. The Standards are the scalable tools we provide to our industry to address the risks that criminals pose to supply chains.

WE’RE LOOKING FOR MORE SUPERHEROES

TAPA EMEA's Standards Team is looking for more superheroes! We need additional help and expertise to support our expanded roles, responsibilities and resources which now cover:

- Facility Security Requirements (FSR)
- Trucking Security Requirements (TSR)
- Parking Security Requirements (PSR)
- Training
- Incident Information Service (IIS)
- Marketing of TAPA’s Standards
- Quality

As well as supporting our current services, we aim to continue to grow TAPA’s certification footprint across EMEA by greater use of our IIS intelligence to explain the value of TAPA’s Standards, by generating more awareness of our FSR, TSR and PSR Standards, and by developing more tools and services to support the future needs of TAPA members.

In order to resource projects with the right number of suitably qualified people, we are looking for:
- Subject Matter Content Experts (SMCE) who we can contact when required for extra resource or technical advice
- Volunteers interested in joining our Standards Team wait list, ready to step in as new positions become available

If you want to offer your support and expertise, please ask us for our simple application form to register your interest and, once approved, a member of our Standards Team will contact you to discuss how you can help us take the TAPA Security Standards to the next level.

CONTACT US AT

info@tapaemea.org
WELCOME TO THE TAPA FAMILY

Please join us in welcoming the latest members to join our Association...

AMERICAS

<table>
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EUROPE, MIDDLE EAST & AFRICA

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<td>Denis J. Downey</td>
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ASIA PACIFIC

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INTRODUCE

vigilant

THE MONTHLY CARGO CRIME UPDATE FOR TAPA’S GLOBAL FAMILY

TO YOUR COLLEAGUES & PARTNERS

We’re growing our Vigilant distribution list to increase awareness of TAPA in the Americas, Asia Pacific, and Europe, Middle East & Africa regions.

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