India's phenomenal rise up the global economy ‘league table’ boosts demand for TAPA's Security Standards

Page 3: More sites in EMEA join TAPA’s secure parking programme … and Facebook puts predictive risk analytics on the Berlin agenda

Pages 4-6: Global brands and SMEs in India recognise the value of TAPA

Page 7: Truckers in Mexico invest in bullet proof rigs to fend off hijackers

Pages 10-13: Recorded crimes in EMEA up 106.8% year-on-year in December with losses exceeding €7 million

Pages 14-17: TAPA's EMEA and APAC Chairs on the achievements of 2018 and their 2019 objectives

Page 18: Meet the Board introduces Herdial Singh

Page 19: New FSR training webinar saves time and money for Asia Pacific members

Pages 20-21: The answers to more of your latest questions about TAPA's Security Standards

Page 22: See all the latest companies to achieve TAPA FSR & TSR certifications

Page 23: TAPA EMEA publishes its training schedule for 2019
A global problem needs a world class solution

As this is our first issue of 2019, I want to take this opportunity to wish all our global TAPA members and all supply chain security stakeholders a very happy, healthy and secure new year.

Over the past 12 months, we have been bringing the TAPA Family closer together, maintaining the respective strengths and knowledge of our Americas, Asia Pacific and Europe, Middle East & Africa regions while reinforcing one global brand and leveraging best practice, ideas and expertise from across our international network.

This issue of Vigilant is a positive reminder of TAPA’s global reach and the growing presence we are building in markets all over the world. It highlights the progress we are making in India, discusses the take-up of our new Parking Security Requirements (PSR) in Austria, France, Germany, the Netherlands, Romania, Slovakia and South Africa, and reports the time and cost savings we are delivering for our members in Asia Pacific through the launch of online training webinars.

As we start a new year more determined than ever to increase our global membership, Security Standards certifications and cargo crime incident intelligence, it is more important than ever to look for new opportunities to extend our presence because supply chains face risks everywhere.

In this edition, you will read references to the annual €2.2 billion cost of cargo crime in Germany, where some 26,000 trucks are stolen annually, losses of $800 million in 2018 from supply chains in Brazil, and the $4.6 billion cost of transport-related crime in Mexico. Although it remains a constant challenge to gather intelligence on crimes of this scale and to obtain regular and accurate incident data from the majority of countries where TAPA members are present, we all know the risks that are out there.

‘Supply chains are dynamic and fast-moving – and also highly visible. These factors play into the hands of criminals and increase the vulnerabilities companies, their employees and suppliers face on a daily basis. This is why, in 2019, the world of TAPA must grow.’

TAPA’s role is to help its members manage these risks as effectively as possible and to create an environment where we can learn and benefit from each other’s experiences. We have very knowledgeable and highly-committed Boards of Directors in each region as well as subject matter experts supporting all our working groups. But never assume we have everything covered – because it is impossible to guarantee this.

Supply chains are dynamic and fast-moving – and also highly visible. These factors play into the hands of criminals and increase the vulnerabilities companies, their employees and suppliers face on a daily basis. This is why, in 2019, the world of TAPA must grow. And it will.

In the months ahead, you will see and read more about how we are extending our global footprint and, in doing so, creating more benefits for TAPA members everywhere. If you can help increase our reach, we’re waiting to hear from you.

TONY LUGG
Chair, Asia Pacific
EMEA NEWS

MORE PARKING PLACE OPERATORS SIGN UP TO PARTICIPATE IN TAPA’S SECURE PARKING PROGRAMME WITH NUMBERS SET TO DOUBLE IN Q1 2019

The number of truck parks participating in TAPA EMEA’s new secure parking programme has risen to 28, and more Parking Place Operators (PPO) are in the process of applying to join the scheme.

TAPA EMEA members can download the list of sites currently available by logging onto the Association’s website to identify locations in Austria, France, Germany, the Netherlands, Romania, Slovakia, South Africa and the United Kingdom. Operators of more sites in the UK, South Africa, Spain and Poland are in discussion with TAPA’s Secure Parking team to find out more about the PSR programme and the goal is to double the current number of sites by the end of Q1 2019.

New explainer video: route finder and secure parking location

In support of the PSR Security Standard, TAPA EMEA has produced a new explainer video to show members how to plan resilient transport routes by providing visibility of recorded cargo crime incidents on each planned route sector, to identify the level of risk, alongside the locations of secure parking sites participating in the TAPA scheme. Watch the video here.

In Brussels in December, TAPA EMEA also concluded a positive meeting with representatives of the EU-funded ‘Study on Safe & Secure Parking Places for Trucks’ for further discussions aimed at improving the level of secure parking across the continent. At the invitation of the European Commission, TAPA has since completed an application to join its Expert Group for secure parking.

FACEBOOK, VOLKSWAGEN AND CANTRACK AMONG THE PRESENTERS IN BERLIN… PLUS, THE LATEST ON TAPA’S 2020 GROWTH STRATEGY

Nick Lovrien, Chief Global Security Officer of Facebook, will be one of the experts addressing TAPA EMEA’s Conference in Berlin on 27 & 28 March, as he presents ‘The importance of data, AI and predictive risk analytics within an end-to-end supply chain’.

Delegates can also look forward to presentations by Volkswagen Group, Samsung and CanTrack Global as well as hearing senior representatives of law enforcement agencies, updates on TAPA’s latest Incident Information Service (IIS) developments and the progress of the region’s TAPA 2020 future growth strategy. The audience will also have the chance to participate in a Q&A panel discussion with the Association’s three regional Chairs.

The conference will also devote two sessions to TAPA’s Security Standards to cover topics such as:

- the future direction of the Standards
- ensuring they remain ‘fit for purpose’ and affordable
- the benefits of using TAPA’s security requirements and the consequences of not using them
- alignment with regulatory programmes
- integrating new ideas and technologies
- member engagement
- modular TAPA Standards
- Progress on the new Cyber Security Standard

The conference will also include the TAPA EMEA Annual General Meeting. If TAPA EMEA members have questions they wish to put to the Board concerning the running of the Association, please send these to Laurence Brown, Executive Director, by 6 March 2019 at Laurence.Brown@tapaemea.org

There will be a further update on the event in the February issue of Vigilant and TAPA EMEA members can also find more information on the conference website using the link which has been emailed to members in the region.

Over 340 TAPA delegates have now registered to participate in the Berlin conference. If you have not yet registered but plan to attend, please register as soon as possible to avoid disappointment.

REGISTRATION OPEN NOW

If you are interested in being an exhibitor or sponsoring parts of the event, please contact Claudia Kusche from our Conference Team at conferenceteam@tapaemea.org
IN AWE OF INDIA
In the world of economic growth, all eyes are on India and its steady rise up the global ‘league table’ of the world’s largest economies since Prime Minister Narendra Modi took office in 2014.

In fact, India hasn’t had a down year in terms of economic growth this century and based on its 2018 performance is expected to climb above the UK to become the world’s fifth largest economy. And, as an article in Forbes magazine was quick to point out, that’s not a reflection on Brexit, it is simply a tribute to India’s economic acceleration on the world stage.

Since 2014, Prime Minister Modi has overseen a country growing at a rate of 7% per annum, driven by a population of 1.3 billion people, three times the size of the UK, France, Italy and Brazil put together. Not surprisingly, it is a country where TAPA is also experiencing strong growth as the need to protect the country’s burgeoning supply chains reaches new heights too.

2018 was a memorable year as TAPA’s presence in India experienced monumental growth. The flagship training programmes for the Association’s Facility Security Requirements (FSR) and Trucking Security Requirements (TSR) enticed an overwhelming number of new participants and garnered unprecedented support in India as the training events moved from city to city over the last 12 months.

Several Indian companies with global presences, and some rapidly expanding beyond the shores of India, participated in TAPA training sessions. The mixture of small and large companies grew with every new training session. And, again, not surprisingly, the Indian arms of global companies which are TAPA members in other regions are also becoming members in India to strengthen their relationships with TAPA.

Thanks to successful marketing techniques employed to promote available training services, Indian companies are quickly recognising that TAPA certification adds value and teaches useful skills to key employees. With their experience - and certification backing their skills - these professionals have cleared the path to becoming auditors for the logistics industry by completing all three levels of TAPA certification.

Companies employing these professionals can utilise their services as auditors, providing a valuable skill set and enhancing business development opportunities.

Serving as TAPA’s India Service Centre, Netrika Consulting and Investigations remains focused on establishing connections with more companies to promote the Association and its training courses. The company’s reputation in the industry played a critical role in the expansion of TAPA throughout the year.

Enhancing TAPA’s brand in India has produced a thriving platform where issues relating to the logistics industry can be discussed among professionals. As the number of certified facilities and trucking operations grows, it will provide a platform for the continued expansion of India’s logistics industry.
Tony Lugg, Chairman of TAPA APAC, said: “The TAPA APAC Board is committed to supporting the growth of our membership in India. Our Indian Service Centre delivered great results in 2018 by training nearly 200 members in our FSR and TSR Standards and we expect to see similar growth in 2019."

In 2018, nearly 200 people undertook TAPA TSR and FSR training in India, including particularly high turnouts in Mumbai and Bengaluru. Of equal importance, the growing number of TAPA members now includes established and well-respected names in Indian industry, including:

- Reliance Industries, one of the world’s largest refiners
- Flipkart, the large Indian commerce company
- Kotak Mahindra Bank, one of India’s most profitable banks
- Mumbai International Airport, one of India’s private airport operators
- Escorts, a major manufacturer of commercial vehicles
- Adani Group, one of the biggest infrastructure companies in India
- Bajaj Electricals, the consumer goods company

The Indian business arms of global brands are present too, including Gulf Air, Ingram Micro, Amazon, Diageo India, Dell, PricewaterhouseCoopers India, Roche and several others.

Continuing to fulfill the needs of Indian and global companies provides an opportunity for tremendous growth for TAPA in the coming years.

“The training programme has been a wonderful experience for us. We hope industry participants in the training courses were from various areas of industry across India, and included such well-known names as Amazon, Flipkart, Myntra Designs, Gulf Air, Mumbai International Airport, Air India SATS Airport Services, Sanofi, Teva, Johnson Matthey, MSD Pharmaceutical, Kotak Mahindra Bank, Mahindra Special Services Group and Transportation, and Uber.

As India’s $2.6 trillion economy is poised to become the fifth largest in the world, more training programmes will be needed. More auditors trained in the three levels of TAPA certification will be of great assistance to companies. In addition to the use of international standards by homegrown companies, global businesses are also bringing some of their best practices into India’s industries. TAPA certification courses will help companies standardise their processes and, in the years ahead, auditing professionals can work in tandem with the industry to improve supply chain resilience and efficiency.

Delegates who attended one of TAPA APAC’s training sessions in India.
Bulletproof trucks are the transport industry’s latest response to the rapid rise of cargo vehicle hijackings in Mexico

Truck drivers and operators in Mexico are spending an estimated $27,000 to make their vehicles bulletproof to protect themselves against hijackers, according to media reports.

Violent crimes are now said to cost the country’s transport industry some $4.6 billion a year with incident rates doubling over the last 3-4 years to over 30 a day, often involving roadblocks to bring trucks to a halt. Rather than risking damage to the hijacked vehicle, one report says, thieves are targeting drivers instead, putting their lives in danger.

It also claims that some insurers are refusing to cover the most targeted types of cargo loads unless they can see evidence that trucks have been equipped to withstand an armed attack by criminals. Subsequently, actions being taken by Mexican transport companies include coating trucks with steel, fitting bulletproof glass and using retractable steps to stop thieves accessing drivers’ cabs.

Spotting phony pick-ups and ID scams

TAPA members may be interested in this article on spotting phony cargo pick-ups and ID scams, published by FreightWaves, the leading provider of news, data, and commentary for the freight market.

It says: ‘There exists a section of cargo theft that is almost entirely attributable to the gullibility of brokers and carriers – namely, fictitious pickups and identity (ID) theft. As the trucking industry is not vetted or pressure-tested to the extent that the banking system is, it is hard for people to spot red flags that arise from fictitious pickups and ID scams.’

Read the full article here

NEXT ISSUE:

Brazil at breaking point?

Cargo crimes in Brazil resulted in losses of more than $800 million in 2018 – look out for a full report in next month’s Vigilant.

Four men charged for $500K tequila theft

Police in Florida have arrested and charged four men for the theft of nearly 1,000 cases of tequila worth $500,000 from a truck heading from Miami to Tampa. According to media reports, the crime occurred on 30 December when the vehicle was stolen from a truck stop next to Highway 301 late in the evening.

Thieves target truck licence plates

Dozens of truck number plates have been reported stolen from parked vehicles in the Nidwalden area of central Switzerland, close to Buochs.

WELCOME TO TAPA’S LATEST NEW MEMBERS IN THE AMERICAS

<table>
<thead>
<tr>
<th>Member Company Name</th>
<th>Country</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overhaul (New SSP)</td>
<td>United States</td>
<td><a href="https://over-haul.com">https://over-haul.com</a></td>
</tr>
</tbody>
</table>
### CARGO THEFT BY COUNTRY

**December 2018**

<table>
<thead>
<tr>
<th>Country</th>
<th>Incidents</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Austria</td>
<td>2</td>
<td>0.8%</td>
</tr>
<tr>
<td>Belgium</td>
<td>2</td>
<td>0.8%</td>
</tr>
<tr>
<td>France</td>
<td>4</td>
<td>1.7%</td>
</tr>
<tr>
<td>Germany</td>
<td>14</td>
<td>5.8%</td>
</tr>
<tr>
<td>Netherlands</td>
<td>42</td>
<td>17.4%</td>
</tr>
<tr>
<td>Poland</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>Romania</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>Russia</td>
<td>2</td>
<td>0.8%</td>
</tr>
<tr>
<td>South Africa</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>173</td>
<td>71.5%</td>
</tr>
</tbody>
</table>

**Number of incidents in month**

- Austria: 2
- Belgium: 2
- France: 4
- Germany: 14
- Netherlands: 42
- Poland: 1
- Romania: 1
- Russia: 2
- South Africa: 1
- United Kingdom: 173

### Europe, Middle East & Africa Region

- **Total loss for the 167 or 69% of crimes stating a value:** €229,659
- **Average loss for the 15 major cargo crimes reported to TAPA’s Incident Information Service (IIS) in December 2018:** €7,201,857
- **Year-on-year change in the number of recorded cargo crimes vs. December 2017:** +106.8%
**REPORTING PERIOD: DECEMBER 2018**

**242**
Number of new cargo crimes recorded by TAPA’s IIS in EMEA last month

**€1,000,000**
Biggest single loss - Theft of a vehicle loaded with alcohol from a Services 3rd Party Facility in Paisley, Scotland, on 9 December.

Number of countries in EMEA reporting incidents

15 – Number of major incidents with a loss value over €100k

**€43,124**
AVERAGE LOSS VALUE LAST MONTH

**57%**
Or 138 of the recorded incidents took place in Unsecured Parking locations

**MODUS OPERANDI USED IN LATEST CARGO THEFTS:**

<table>
<thead>
<tr>
<th>Incident Category</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intrusion</td>
<td>207</td>
<td>85.6%</td>
</tr>
<tr>
<td>Theft from Moving Vehicle</td>
<td>16</td>
<td>6.6%</td>
</tr>
<tr>
<td>Violent &amp; Threat with Violence</td>
<td>8</td>
<td>3.3%</td>
</tr>
<tr>
<td>Unknown</td>
<td>5</td>
<td>2.1%</td>
</tr>
<tr>
<td>Deceptive Pick Up</td>
<td>2</td>
<td>0.8%</td>
</tr>
<tr>
<td>Deception Other</td>
<td>2</td>
<td>0.8%</td>
</tr>
<tr>
<td>Forced Stop</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>Internal</td>
<td>1</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

**INCIDENT CATEGORY**

**LOCATION TYPE**

**Crimes in EMEA recording a loss value of between €50,000 & €100,000 produced a combined loss total of €1,449,182**

**Unsecured Parking**

138 (57.0%)

**Unknown**

54 (22.3%)

**En Route**

22 (9.1%)

**Destination Facility**

13 (5.4%)

**Secured Parking**

8 (3.3%)

**Authorised 3rd Party Facility**

4 (1.7%)

**Services 3rd Party Facility**

2 (0.8%)

**Origin Facility**

1 (0.4%)

**INCIDENT CATEGORY**

**LOCATION TYPE**
TAPA EMEA’s Incident Information Service (IIS) recorded only three cargo thefts between Christmas Eve and New Year’s Eve 2018 but by then the damage to supply chains had already been done, with incidents for the month up 106.8% year-on-year and losses with a value soaring by 77% over December 2017 to more than €7 million.

The 242 incidents recorded over the 31 days of last month compared to 117 in December of the previous year, while December 2018’s total value of losses of €7,201,857 far exceeded the €4,067,625 a year earlier.

Based on the 167 or 69% of crimes with a value, the average loss for December was €43,124.

Data produced by TAPA’s IIS shows a total of 15 major incidents last month with losses above €100,000. These included:

€1,000,000
On 9 December, two men wearing high visibility jackets entered the yard of a Services 3rd Party Facility in Paisley, Scotland, and were able to drive off with a truck loaded with alcohol. According to the intelligence report, on leaving the site, the truck followed a small black car to a nearby industrial estate where the trailer was hooked up to a different tractor unit and driven away.

€381,620
Offenders who gained access to an Authorised 3rd Party Facility in Sunbury-on-Thames in Surrey, UK, on 2 December used four sets of keys to steal three HGV tractor units and a trailer loaded with clothing and footwear products.
Another Theft from Facility on 3 December resulted in the loss of computers/laptops from an Authorised 3rd Party Facility in Daventry, Northamptonshire, in the UK. According to reports, a man scaled the five-storey warehouse and broke in through the roof. Police officers who had been alerted to the crime taking place, found the man hiding in the warehouse and a search of woodland near to the site enabled them to recover laptops and tablets stolen from the building.

Computers/laptops were also reported stolen on 10 December after the curtain tarpaulin of a parked and attended trailer was sliced open in Raunds, Northamptonshire, UK.

Still in the UK, on 7 December, three containers loaded with tyres were stolen after thieves entered a secured compound in Walsall in the West Midlands.

The highest value cargo crime recorded outside of the UK in December took place on the 2nd of the month in Hermsdorf in the district of Berlin, Germany, and involved the theft of a vehicle and its cargo of rum. The driver reportedly left the vehicle on a business park over the weekend, only to discover it and the cargo had been stolen when he returned to collect it on Sunday evening.
**INCIDENT DATA**

**€143,844**
An unsecured parking location on the A556 in Knutsford, Cheshire, UK, was the scene of this crime, which resulted in the loss of phones, laptops and tablets from an HGV semi-trailer. It is not clear how the thieves gained entry to the vehicle, which was targeted on 6 December.

**€134,448**
An HGV loaded with musical equipment including guitars was stolen from a Services 3rd Party Facility in Leeds, West Yorkshire, UK, on 13 December, after offenders entered a warehouse yard and forced entry into the parked and unattended vehicle. The empty truck was later found abandoned.

**€124,819**
185 televisions disappeared on 9 December after the curtain side of a truck was cut open in a layby on the A45 in Wellingborough, Northamptonshire, UK.

**€110,713**
TAPA’s IIS received two separate notifications of incidents with this loss value in Scotland, both involving the theft of alcohol. In the first crime reported on 9 December, alcohol was stolen from two trailers in an unsecured parking location in Linwood, Renfrewshire, while a week later, on 16 December, TAPA also recorded the loss of a cargo of gin and whisky after a loaded trailer was stolen in nearby Greenock.

**€109,799**
Household appliances, including fridges and cookers, were stolen from a vehicle parked in a layby on the A14 in Woodford, Northamptonshire, on 12 December, after offenders cut open the curtain side of the truck.

**€108,591**
On 3 December, the same M.O. was used to steal unknown goods from a truck parked on an industrial estate in Milton Keynes, UK.

The 15 major crimes during the month produced a total combined loss of **€3,444,887** or an average per crime of **€229,659**.

Cargo thefts in this loss range included:

- **€86,276** – The theft of two parked and unattended trailers loaded with alcohol from a secured parking site on an industrial estate in Liverpool, North West UK, on 15 December. The thieves used two cloned tractor units to steal the trailers, which were carrying shipments of wine and cider. One of the trailers was later found empty in Skelmersdale in West Lancashire

- **€84,030** – A shipment of televisions was stolen on 16 December after offenders cut the curtain side of a truck parked in a layby on the A1 in Newark-on-Trent in Northamptonshire, UK

- **€75,254** – Newport Pagnell motorway services on the M1 in Buckinghamshire, UK, was the location of this crime on 4 December which saw thieves escape with a cargo of sports clothing after slashing the tarpaulin of a semi-trailer

- **€72,826** – Another curtain-cutting incident, this time featuring a truck parked in a layby in Cromwell, Nottinghamshire, UK, ended with the theft of copper products on 17 December

- **€71,705** – Gin was stolen from a truck parked at Watford Gap motorway services on the M1 in Northamptonshire on 13 December

Other products reported stolen in this value category in December included tyres, copper pipes, cleaning products, coffee machines, laptops, aluminium, and window frame fittings.

**€65,283** – A semi-trailer loaded with furniture was stolen on 8 December after thieves used a tractor unit to force entry into the secured yard of a logistics depot in Stoke-on-Trent, Staffordshire

- **€62,742** – Assorted clothing and footwear items were taken from a parked and attended truck in a layby on the A14 in Kettering, Northamptonshire, on 19 December after thieves cut the curtain side of the vehicle

- **€62,306** – Another shipment of gin was reported stolen from a vehicle parked in an unknown location in Coleshill, Warwickshire, on 6 December

- **€62,306** – A day earlier, 5 December, TAPA’s IIS received a report of the theft of food and drink products from a vehicle parked on the A1 in Ferrybridge, West Yorkshire

- **€61,622** – In another tarpaulin-cutting crime, offenders stole cosmetics from a truck in Castleford, West Yorkshire, on 13 December
Of the 15 TAPA IIS product categories recording losses last month, Tobacco suffered the highest incident rate with 41 thefts or attempted thefts – 16.9% of the monthly total. Three other categories saw double-digit incident rates:

- Food & Drink – 30 incidents, 12.4% of the December total
- Furniture/Household Appliances – 16 or 6.6%
- Clothing & Footwear – 15 or 6.2%
- Miscellaneous – 14 or 5.8%

Overall, cargo crimes were recorded by TAPA EMEA in 10 countries in the region, most notably:

- United Kingdom – 173 crimes or 71.5% of the monthly total
- Netherlands – 42 or 17.4%
- Germany – 14 or 5.8%

Incidents were also recorded in France (4), Austria (2), Belgium (2), Russia (2) and single crimes in Poland, Romania and South Africa.

In 208 or 86% of cargo crimes reported in December, the incident category stated was Theft from Vehicle, while Intrusion was the most recorded modus operandi, featuring in 207 or 85.6% of intelligence reports. Most crimes continued to involve thieves targeting trucks in Unsecured Parking locations, which accounted for 138 or 57% of last month’s total.

TAPA members can see further information on these and all of the incidents recorded in December in the password-protected IIS database.

<table>
<thead>
<tr>
<th>PRODUCT CATEGORY</th>
<th>No</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unspecified</td>
<td>84</td>
<td>34.7%</td>
</tr>
<tr>
<td>Tobacco</td>
<td>41</td>
<td>16.9%</td>
</tr>
<tr>
<td>Food &amp; Drink</td>
<td>30</td>
<td>12.4%</td>
</tr>
<tr>
<td>Furniture/Household Appliances</td>
<td>16</td>
<td>6.6%</td>
</tr>
<tr>
<td>Clothing &amp; Footwear</td>
<td>15</td>
<td>6.2%</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>14</td>
<td>5.8%</td>
</tr>
<tr>
<td>Cosmetics &amp; Hygiene</td>
<td>9</td>
<td>3.7%</td>
</tr>
<tr>
<td>Computers/Laptops</td>
<td>8</td>
<td>3.3%</td>
</tr>
<tr>
<td>Tyres</td>
<td>6</td>
<td>2.5%</td>
</tr>
<tr>
<td>Metal</td>
<td>5</td>
<td>2.1%</td>
</tr>
<tr>
<td>No Load (Theft of truck and/or trailer)</td>
<td>4</td>
<td>1.7%</td>
</tr>
<tr>
<td>Tools/Building Materials</td>
<td>4</td>
<td>1.7%</td>
</tr>
<tr>
<td>Toys/Games</td>
<td>3</td>
<td>1.2%</td>
</tr>
<tr>
<td>Phones</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>Pharmaceuticals</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td>Car Parts</td>
<td>1</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

Berlin 2019
TAPA EMEA Conference
27 & 28 March
Register Now...

First TAPA EMEA Conference of 2019.

Agenda includes:
- ‘The importance of data, AI and predictive risk analytics within an end-to-end supply chain’
- Presentations by Facebook, Volkswagen Group, Samsung, CanTrack
- Law enforcement Q&A
- TAPA regional Chairs panel
- TAPA 2020 strategy update
- The future direction of TAPA Standards

Don’t Miss Out – 340 Delegates Already Registered
It’s a new year and a time to reflect on the progress and achievements of TAPA in 2018 and to look ahead to what’s on its global and regional agendas for 2019. Time then to catch up with the Association’s regional Chairs … Vigilant invited Thorsten Neumann, Chairman of TAPA EMEA and Tony Lugg, Chairman of TAPA APAC, to give us a quick summary of their highlights and objectives …

UP OR DOWN…

Let’s start with some numbers for the EMEA region for 2018 versus 2017.
- Total Members = 560, a year-on-year increase of 5.3%
- FSR certifications = 674 in 65 countries, up 9.6%
- TSR certifications = 162 in 27 countries, up 33.9%
- Number of training participants = 19 training events; 225 FSR participants, 129 TSR and 9 PSR
- Cargo crime incident intelligence = we’re just crunching the numbers before publishing our 2018 Incident Information Service (IIS) Annual Report next month… but 2018 will be the highest-ever year for recorded cargo crime in EMEA in TAPA’s 22-year history.

MOST RECORDED…
- Type of incident = Theft from Vehicle continued to be the most reported type of cargo crime in our region and nearly all freight thefts involved offenders targeting delivery vehicles as opposed to facilities.
- Type of location = Again, unchanged year-on-year, Unsecured Parking places are where drivers, trucks and their loads are most at risk – but we’re starting to address this with our new Parking Security Requirements (PSR) which is increasing the number and visibility of secure parking locations in EMEA.
- Type of M.O = still Intrusion, mostly involving thieves slicing open the tarpaulins of stationary trucks or forcing open their rear doors by breaking locks and seals to reach the goods inside.
SNAP CHAT

• Country with most incidents = the United Kingdom still holds the top spot for the number of cargo crimes reported to TAPA’s IIS, driven by our successful intelligence sharing partnership with UK law enforcement, and we also continue to receive regular and reliable incident data from the Dutch Police. We are working hard behind the scenes to nurture the same types of relationships with other LEAs in EMEA and in 2019 we will start to see this materialise in the form of more crime data from across our region.

• Highest value incident recorded = €10,123,433, a violent truck hijacking and theft of metal in Limpopo province, South Africa

• State one new trend seen in 2018 = we are receiving an ever-growing number of reports of incidents involving Last Mile delivery vehicles, with the Tobacco industry a major target. These attacks typically occur when drivers stop to make deliveries, but we are also seeing regular crimes where vehicles stuck in slow moving traffic in major towns and cities are being targeted in full view of other motorists.

EVENTS…

• Number of events = in terms of TAPA EMEA events, we held our main conferences of 2018 in Warsaw and Palma and we also held successful regional conferences in South Africa and Russia to increase awareness of the challenges facing supply chains in those countries and to promote the value of joining our Association to manage risk and prevent crimes from occurring. We also actively participated in many other events at an EU and industry level, such as the EU-funded Project CARGO and Safe & Secure Parking meetings, a supply chain security webinar hosted by the International Union of Marine Insurers (IUMI), NATO’s Civil Preparedness & Resilience Seminar, and the International Transport Forum (ITF) in Leipzig, which enabled us to exhibit alongside the German Ministry for Transport and Digital Infrastructure.

• Total number of registered delegates for all events in 2018 = 800 (Warsaw, Palma, South Africa and Russia)

2018 ACHIEVEMENTS…

Tell us some of the other actions in 2018 which will provide further benefits for TAPA members in the year ahead …

• We were the first industry association to be invited to participate in Project CARGO and attended the kick-off meeting with the German Police, Europol and law enforcement investigators from EU Member States. It is also gaining significant support from the German Ministry for Transport and the German Ministry for Interior

• The launch of all levels of our new Parking Security Requirements (PSR) and its acceptance and visibility at a European Commission level. Within weeks of the launch, we’ve had 28 parking sites join the programme in Europe and South Africa and will be adding more TAPA-approved secure parking sites every month in 2019

• The ‘go-live’ of our Secure Parking Online Tool (SPOT) which enables our members to plan transport routes, see the level of cargo crimes on those routes, and identify the nearest TAPA PSR secure parking sites

• Our participation in the EC’s ROADSEC Security Toolkit which addresses the threats of cargo crime, stowaways and terrorism on European roads

• TAPA EMEA’s work with The University of Applied Sciences for Public Administration in Bremen to develop a new generation of risk and security managers

• Our membership of the Theft Prevention in Freight Transport and Logistics Working Group in Germany with 12 other industry associations to tackle the €2.2 billion annual cost of cargo crime in Germany, where 26,000 trucks are stolen annually and thieves target a vehicle, on average, every 20 minutes

We are receiving an ever-growing number of reports of incidents involving Last Mile delivery vehicles, with the Tobacco industry a major target. These attacks typically occur when drivers stop to make deliveries, but we are also seeing regular crimes where vehicles stuck in slow moving traffic in major towns and cities are being targeted in full view of other motorists.’
We want every member to become more active and proactive; implement the TAPA Standards, understand the importance of knowledge and data sharing, network with their industry peers and live and breathe the TAPA principles to be successful, decrease losses and mitigate risk.'

- Our project with the IRU Academy to deliver an excellent e-learning course to protect the personal security of drivers and their cargo loads, which is available to TAPA members at the special rate of just €24.00
- Our ability to attract so many leading Subject Matter Experts to our conferences in 2018 to inform our members about so many key topics, including cargo security and cyber in the new supply chain, technologies thieves are using to steal vehicles, cargo crime trends in markets such as Belgium and Spain etc.
- Not only the growth of our membership but the leadership shown by so many of our members. It is impossible to mention them all but two I wish to highlight are Volkswagen Group’s decision to join TAPA EMEA and to proactively increase our knowledge of the security challenges facing the automotive industry, and DHL Express’ achievement of its 300th TAPA FSR-certified facility. These two companies are a great example of the value major brands as well as security-minded SMEs place on being part of the TAPA Family
- The continued coming together of the TAPA Global Family through initiatives such as our new global website and global Vigilant e-magazine

What do you consider to be the most significant achievement of 2018 = The growth we have seen in all of our TAPA Security Standards’ certifications.

On a personal note, what do you consider to be your best achievement for TAPA in 2018 = Our transition work towards TAPA 2020 and the opportunity we will create with that strategy for 2019 & 2020 and to future-proof our great Association to deliver even more member value and benefits.

THE YEAR AHEAD...
- In 2019, what are your % targets for growing:
  - Membership => 15%
  - FSR certifications => 20%
  - TSR certifications => 20%
  - PSR certification => 50%

2019 PRIORITIES...
- What are the top 5 priorities for EMEA in 2019 =
  - Support the development and effectiveness of Project CARGO
  - Increase transparency of cargo crime in all countries involved in Project CARGO
  - The Multi-Site Certification Project & The TSR Modular Project
  - Finalise the Supply Chain Cyber Security Standard and increase EC visibility
  - Establish our TAPA 2020 strategy and execution plan
- Please list 3 new initiatives for 2019 to encourage more incident reporting to TAPA’s IIS =
  - Partnership with German Police and the other Project CARGO members
  - Invest and implement new Web Crawler technology
  - Establish a pilot in APAC for active incident searching
- What are the 3 things you most want to ask members to do in 2019 to support TAPA =
  - Spread awareness of the TAPA vision and mission with your partners, suppliers and law enforcement contacts. We want every member to become more active and proactive; implement the TAPA Standards, understand the importance of knowledge and data sharing, network with their industry peers and live and breathe the TAPA principles to be successful, decrease losses and mitigate the risk for your company linked to Supply Chain Resilience
  - Tell us what TAPA EMEA can do better in the best interests of the Association and your membership
  - SHARE LOSS DATA, SHARE LOSS DATA, SHARE LOSS DATA, SHARE LOSS DATA, SHARE LOSS DATA, SHARE LOSS DATA, SHARE LOSS DATA …..
TAPA intends to work directly with government agencies to facilitate the exchange of cargo crime incident data under the governance of a formal MOU and we plan to develop joint LEA and IIS member workshops to help promote the reporting of cargo-related crimes.

In terms of training, the region broke all previous records by conducting 27 training sessions for 874 members across 10 countries in 4 different languages; English, Chinese, Cantonese and Japanese.

The global agreement to roll out the TAPA Global website and TAPA Global Vigilant also gave us an exciting opportunity to align the Association’s branding across all regions. You will see further developments in 2019.

The kick-off of the Multi-Site Certification Project and the TSR Modular Project were major value-added achievements for our members too. As supply chain regulatory and compliance requirements become even more complex and costly, this program will ultimately deliver efficiencies to member companies to enable them to certify more sites at a cost neutral or lower auditing costs basis and help us to increase the number of TAPA certifications.

Our transition work towards TAPA 2020 and the future opportunities this strategy will create is another important step forward as we aim to achieve greater alignment of TAPA globally.

Moving forward, TAPA will gear up its back office to support those companies which are moving their manufacturing to Low Cost Countries (LCC) to ensure they can maintain the resilience of their supply chains. We will continue to control our costs by driving efficiencies through the automation of back office functions hosted on a secure cloud platform. Part of this automation includes TAPA’s Global Members’ Audit Tool, which

More work will be completed with Government agencies across the globe to achieve Mutual Recognition of the TAPA Standards with EU AEO, Aviation Security Programs (AVSEC), AEO and Singapore Customs STP Plus etc.

TAPA’s Incident Information Service (IIS) remains a key tool for members in their day-to-day supply chain risk management and we plan to invest in a pilot for IIS back office support to further enhance the intelligence we can make available. This pilot will involve investing in technology to improve our ability to identify supply chain threats, risks and losses, and to maintain the IIS database in a low-cost country providing active incident monitoring and liaison with global Law Enforcement Agencies with open source data.

As always, we invite members to participate in TAPA activities by joining our working groups or sharing more ideas on your industry needs when you see an opportunity for TAPA to add value. We also invite members to examine their supply chains and use our self-certification Security Standards model to provide baseline security to mitigate risks and align their TAPA program with government supply chain security programs.

We have an exciting year ahead of us and a very proactive Board of Directors and volunteers in the APAC region who are ready to drive these initiatives forward.
As Vigilant extends its reach to the global TAPA Family, we’ll be introducing you to some of the TAPA Board Members in the Americas, Asia Pacific and EMEA regions who are volunteering their time and expertise to drive forward the Association’s goal of minimizing cargo losses … so please meet …

**THE BOARD**

Herdial Singh, TAPA APAC

Hi everyone, Herdial Singh here. I have been with Agility Logistics in Singapore for 15 years, and since 2009 have been Agility’s Asia Pacific Regional Director for Quality and Business Excellence.

As a subject-area specialist, with years of international experience as an advanced practitioner, I drive Agility’s implementation of Quality, Environmental, Health, Safety and Supply Chain Security systems, initiatives, training, and engagement systems and programs within the region.

I have also been on TAPA’s APAC Board since 2012, and an active member of TAPA Asia Pacific’s Change Control Council (CCB). I have also been a member of the World-Wide Change Control Board (WWCCB) since 2012.

Making the most of my TAPA Standards’ knowledge and understanding on implementation and auditing, I have conducted numerous TAPA FSR and TSR training exercises within the region since 2011, and I was thrilled to be nominated as TAPA APAC’s Training Lead for 2014/2017. TAPA regularly reviews its Standards, and how it delivers training to ensure effective deployment and uptake, especially for the Facility Security Requirements (FSR) and the Trucking Security Requirements (TSR). I have been active in that area – and a key participant – since 2012.

I am also involved in the development of the national standards in Singapore, through memberships of the Technical Committee of Quality & Core Business Processes, Singapore Standards Council (SDC), and of the Working Group of Quality, Environmental, and Occupational, Health & Safety Management, roles which directly relate to my work on TAPA APAC’s CCB, and my WWCCB activities, and provide valuable real-time insights into how international standards are reviewed and updated.

At TAPA APAC, I have seen an evolution from the old-school authoritarian top-down management of the past to today’s vibrant, member-centric, learning organization. The new TAPA APAC listens to its members. No longer just reactive, we pro-actively reach out to members, utilizing platforms such as WeChat, WhatsApp, Facebook, and LinkedIn. We also organize webinars and workshops to encourage networking across our membership.

Being a TAPA Board member is exciting, engaging, and deeply satisfying. But it comes with huge responsibility – to work effectively and constructively with our diverse membership, involving them in delivering on our vision of an international supply chain where controlled and traceable product can be transported in a cost-efficient and secure environment. As a Board, I believe we need to be accessible – to be the go-to people that members reach out to for assistance, support, advice and inspiration.

As a premier international player, we are deeply integrated into the industry we represent: adopting best practices wherever we find them; benchmarking key processes; and collaborating with third-party providers such as insurers and law enforcement agencies. We proactively identify trends and threats in the supply chain world – all with the over-riding objective of achieving TAPA’s mission.

Looking to the future, the TAPA APAC Board is reaching out across the sector to recruit and co-opt more members, and to involve them in new initiatives, as well as the development of new standards – such as our Guarding Security Requirement (GSR), which is a regional pilot, and the Supply Chain Cyber Security Standard. We are also actively working with logistics providers, manufacturers, and insurers to establish security requirements for emerging issues such as Scrap Material Management Guidelines, the Control Tower Security Requirements (TAPA CTSR) and Brand Protection.

I am very excited about 2019 as TAPA APAC takes on new initiatives to recruit more members, increase the number of certifications, train more members in the upcoming new standards, and delivering quality cargo crime related intelligence as part of TAPA’s risk management program.

It is a great privilege to be a member of this exciting TAPA APAC today – and I look forward to representing our Board and the TAPA membership in our challenging and demanding future together.

‘As a Board, I believe we need to be accessible – to be the go-to people that members reach out to for assistance, support, advice and inspiration.’
Members in China and other parts of Asia participated in TAPA APAC’s first Facility Security Requirements (FSR) training webinar last month, organised by the Association’s team in Singapore.

Of the 27 members who joined the three-day webinar session, 90% passed the FSR exam at the end of the training.

Kevin Zhang, TAPA APAC Board Member, said “Our first FSR training webinar in the region was voted a big hit by the members who took part, most notably those who have been unable to travel to one of our conventional classroom trainings. The high pass mark also demonstrated the effectiveness of the session, which we were pleased with.”

Tony Lugg, Chairman of TAPA APAC, added: “The FSR training webinar exemplifies our strong commitment to stay actively engaged with our members who cannot travel for whatever reason. We were especially encouraged by the level of participation by TAPA members in Greater China. Training in China will be renewed when TAPA APAC’s NGO application is approved.”

Based on the success of this first online training, TAPA APAC will be launching more webinar initiatives with the aim of bringing more knowledge and benefits to its members.

“We had good feedback from our members and suggestions of what to include in future events. We understand that some members are unable to travel due to a variety of reasons, especially when it involves overseas travel which can mean long journeys and expense, so developing our webinar program is a logical solution to eliminate the need to travel,” commented Lina Li, TAPA APAC’s Training Lead.

The region’s next training webinar is scheduled for March and further information will be published on TAPA APAC’s CRM membership portal.

‘We understand that some members are unable to travel due to a variety of reasons, especially when it involves overseas travel which can mean long journeys and expense, so developing our webinar program is a logical solution to eliminate the need to travel.’

Lina Li, Training Lead

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**NEW MEMBERS**

Please join us in welcoming the latest members to join TAPA Asia Pacific…

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<tr>
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<th>Country</th>
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<td>Korea</td>
<td><a href="http://www.yusen-logistics.com">www.yusen-logistics.com</a></td>
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1 July 2020 is the date the next updated versions of TAPA’s Facility Security Requirements (FSR) and Trucking Security Requirements (TSR) will come into force and replace the current 2017 versions. The work to achieve this is called the Standards “revision cycle” and is managed collectively by the three TAPA regions under the Change Control Board (CCB) process. TAPA has shared information previously on the revision cycle and many of you will have been involved or contributed to earlier revisions. In this article we focus on some of the questions we have recently received around this process.

Question 1.
When will work on updating the Standards begin?
Answer: The work has already begun! Initial ideas from the TAPA Standards Team in each region will be provided to the CCB. Typically, these suggestions will come from improvements suggested by auditors and TAPA officials who have come up with a better way of explaining or enforcing an existing requirement. The CCB has also received some strategic direction from the TAPA World Wide Council on how TAPA Standards should change (see Questions 3 and 4).

Question 2.
I have some comments to share on the existing Standards that may help improve the next revision. Who should I send these to and what happens with the request?
Answer: There are several ways to provide your input to TAPA. The formal way is to send your ideas to your regional TAPA administration team, who will forward your comments to the Standards Team. Or find out who represents your region on the Standards Team and contact them directly.

In addition, as TAPA progresses the development of the Standards, we will send out general updates to members and seek feedback when appropriate. Look out for these messages as they are the best way to make your voice heard - but you must respond within the given timeframe.
Question 3.
Are there any significant changes planned for the next revision of the FSR?

Answer: We want to continue with the current practices of single site certification and self certification. There will also be some fine tuning of some requirements. The significant change being proposed will be to offer larger users holding multiple certifications an additional certification system based on Headquarter inspections and site sampling. A simple way to explain this new option is “One certificate to control them all”. Any similarity with Lord of The Rings is purely coincidental!

Most of the details are yet to be defined but TAPA is excited that this will be a game-changer in reducing administration costs and expand the footprint of sites that are covered by a TAPA FSR certification.

Question 4.
Are any significant changes planned for the TSR Standard?

Answer: The original TSR was focused on the concept of a large truck unit pulling a large trailer and security was only relevant when the trailer was carrying cargo.

We want to bring the TSR up-to-date and, yet, keep the basics in place for existing users. New ideas include taking a modular approach to the transportation vehicle. So, we aim to have similar, but not always the same requirements, for vans, trailers and road containers. In addition, in the new 2020 version, we hope to introduce optional modules that will satisfy the needs of those sectors carrying vulnerable loads, where additional control measures are needed. Due to additional cost resistance from members, TAPA has always struggled with suggestions to introduce high specification methods to secure, monitor and track vehicles and cargo. We hope the new “options” sections will help provide TSR users with a wide range of options to secure personnel, vehicles and cargoes.

NEW MEMBERS

Please join us in welcoming the latest members to join TAPA EMEA…

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In each issue of this newsletter, we publish a list of the TAPA members that have most recently gained TAPA Supply Chain Security Standards certifications.

The following companies and locations were audited by one of TAPA’s approved Independent Audit Bodies (IABs) or, in the case of Class ‘C’ or Level 3 certifications, may have been completed by an in-house TAPA-trained person.

### EUROPE, MIDDLE EAST & AFRICA REGION

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### ASIA PACIFIC REGION

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### LATEST CERTIFICATIONS
TAPA LAUNCHES ONLINE AND LOCAL TRAINING COURSES ACROSS EMEA IN 2019 AS SECURITY STANDARDS CERTIFICATIONS REACH A RECORD LEVEL

TAPA EMEA’s 2019 training schedule kicked off this month with a combined FSR & TSR course in Manchester, UK, as the region looks to build on the record number of TAPA Security Standards certifications achieved in the last 12 months.

In addition to face-to-face training events across the region, members can also access TAPA’s Parking Security Requirements (PSR) online training at any time during the year, while members working to maintain their Internal Approved Audit status can take online refresher training for both the Facility Security Requirements (FSR) and Trucking Security Requirements (TSR), an increasingly popular option for companies due to the time and cost savings involved.

The 2019 schedule includes TAPA training events in Austria, France, Germany, Greece, Italy, the Netherlands, South Africa and Spain. Further courses are planned in Russia, South Africa and the UK once venue hosts have been confirmed.

For full information and to register to attend, TAPA EMEA members can either use the training link sent to all members in December or register online.

Markus Prinz, EMEA Training Lead, said: “This year we are supporting our commitment to improve access to TAPA’s training services with the online refresher training option for FSR and TSR and by continuing to offer an online solution for our new PSR Standard. As demand for TAPA’s Security Standards grows, we are also reaching out with local courses across the region to ensure we provide the best possible support for members looking to begin or extend their TAPA certification programmes. We especially wish to thank all of our training hosts for their support and hospitality.”

<table>
<thead>
<tr>
<th>Course</th>
<th>Date</th>
<th>Location</th>
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<tbody>
<tr>
<td>FSR 2017 Online Refresher Training</td>
<td>Available all year n/a</td>
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<tr>
<td>TSR 2017 Online Refresher Training</td>
<td>Available all year n/a</td>
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<tr>
<td>PSR 2018 Online Training</td>
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<tr>
<td>FSR</td>
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<td>FSR &amp; TSR Combined</td>
<td>19, 20 &amp; 21 February</td>
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<td>FSR (in French with translated documents)</td>
<td>22 &amp; 23 May</td>
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<td>Johannesburg, South Africa</td>
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<td>FSR (in Italian)</td>
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<td>FSR</td>
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<tr>
<td>FSR (in French with translated documents)</td>
<td>4 &amp; 5 December</td>
<td>Le Havre, France</td>
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A COST-EFFICIENT WAY TO IMPROVE DRIVER, VEHICLE AND CARGO SECURITY

Members are also reminded of the benefits of the highly effective and cost-efficient e-learning course for drivers, developed by the IRU Academy and TAPA EMEA. This is available now at the discounted cost of just €24.00 per driver. This easy-to-follow, interactive training helps increase driver awareness of security risks when they are transporting high value, theft-targeted goods and aims to minimise risks to drivers, their vehicles and loads. As well as focusing on preventing cargo thefts, it also covers other major security risks such as illegal immigration and smuggling.

To learn more about the course or to participate, click here
We wish a very happy New Year to the global TAPA Family.

2019 is going to be another exciting year of growth and development for TAPA as our teams in the Americas, Asia Pacific and Europe, Middle East and Africa deliver more benefits to help improve the resilience of our members’ supply chains.

You can make a difference too.

Please take a moment to think about what you can do to support our work and to progress our role as the world’s leading Security Expert Network for everyone in the supply chain.

WORKING TOGETHER TO KEEP GLOBAL SUPPLY CHAINS SAFE & SECURE